

*Greater Cincinnati
Oral Health Council*



**“Dental Road Crew”
Mobile Dentistry Project**

**Lawrence F. Hill, DDS, MPH
Dental Director, Cincinnati Health Department
Executive Director, Greater Cincinnati Oral Health Council
(513) 357-7380
larry.hill@cincinnati-oh.gov**



Capital Costs

• Vehicle and Graphics:	\$319,853
• Dental Equipment:	\$132,000
2 Adec treatment areas	
digital panoramic	
• Computer System	\$ 25,000
Design, hardware, installation	
• Dentrix Software:	\$ 8,825
• Consultant Fee	\$ 4,000
• Total:	\$489,678



Capital Funds

• Vehicle:	
Ohio Department of Health	\$312,750
The Anthem Foundation	\$146,928
United Way	\$ 30,000



Year 2 Budget

- Revenue

Medicaid/Managed Care	\$165,500
Ohio Department of Health	\$ 60,000
Patient Fees/Private Insurance	\$ 19,500
Miscellaneous Income	\$ 6,500
Total Revenue	\$251,500

- Expenses

Salaries	\$188,000
1.0 FTE Program Manager/Driver	
2-.875 FTE Dental Assistants	
.75 FTE Dentists	
Employee Benefits	\$ 25,000
Payroll Taxes	\$ 15,500
Professional Fees	\$ 100
Office Supplies	\$ 2,000
Dental Supplies	\$ 20,000
Telephone	\$ 1,500
Postage/Shipping	\$ 300
Occupancy (Storage/Utilities)	\$ 2,500
Equipment	\$ 8,000
Printing	\$ 2,000
Travel	\$ 5,000
Conferences/Meetings	\$ 600
Staff Education	\$ 500
Lab Fees	\$ 300
Dues/Licenses/Permits	\$ 1,400
Electronic Billing	\$ 500
Insurance	\$ 15,000
Total	\$288,200
	<\$36,700>



Year 1

• Total Children Served			1,644
Urgent Care	51	(3%)	
Prevention Only	902	(55%)	
Comprehensive Treatment	691	(42%)	
• Total Visits			2,422
Medicaid/Managed Care	1,608	(67%)	
Private Insurance	153	(6%)	
Self-Pay	661	(27%)	
• Full-fee charges			\$521,107
Medicaid/Managed Care	\$345,694		
Private Insurance	\$ 34,059		
Self-Pay	\$141,354		
• Actual Amount Billed			\$227,025
Medicaid/Managed Care	\$195,218		
Private Insurance	\$ 18,837		
Self-Pay	\$ 13,220		
• Collections			\$173,877
Medicaid/Managed Care	\$164,400		
Private Insurance	\$ 7,507		
Self-Pay	\$ 1,970		



Built by:

Armor Mobile Vehicles

Dental Supplier:

Patterson Dental Supply

Graphics:

**Designed by Roger Warrick
Applied by Associated Graphics**

Dental Equipment:

**Chairs, units, lights, cabinets - A-dec
Intraoral X-rays – Planmeca
Digital Pan – Planmeca**

Computer System Design:

BencoNet (formally B & B Electronics)

Dental Management Software:

Dentrix

Testimonial

*Barbara Barloh R.N. B.S.N.
St. Bernard-Elmwood Place C.S.D.
400 Maple Street
Cincinnati, Ohio 45216*

*Dr. Larry Hill
Oral Health Council
635 W 7th Street
Cincinnati, Ohio 45203*

Dear Dr. Hill & Staff:

On behalf of the students, staff, parents, and school administration, I would like to offer a million thanks for bringing the dental van to our school district. The services it provided for our students was more than we had hoped for. Our kids were actually excited about going to "the Van"! The staff who greeted us each day were the nicest, most professional group we could have hoped for.

I wish I could express how happy and grateful we were to have this service and to offer it to our families. It was sorely needed, as I believe your records will indicate. We, as a district, are honored to be among the fortunate schools who have access to this very special service. It is our hope that we can continue in partnership for the program to return in the coming school year.

Sincerely,

*Barbara L. Barloh R.N. B.S.N.
School Nurse*



Floor Plan

